

3 Steps for a **Threat-Ready Workforce**

The Psychology of Cyber Crisis Management

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Cybersecurity incidents have escalated, not only in frequency, but also in their capacity to inflict profound damage on organizations worldwide. These incidents, ranging from data breaches – which [spiked 20% in 2023](#) – to sophisticated ransomware attacks, underscore the necessity of robust technological defenses. However, an often-overlooked aspect of cybersecurity is the human element — specifically, how individuals react under the intense pressure of a cyber crisis.



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The fight, flight, or freeze response

The [fight, flight, or freeze response](#) is a primal, physiological reaction that occurs in response to perceived harmful events, attacks, or threats to survival. In the context of a cyber crisis, these instinctual responses can significantly influence an individual's ability to effectively manage and mitigate the situation. Understanding these responses is the first step in preparing your organization to face high-stress situations more rationally and effectively.

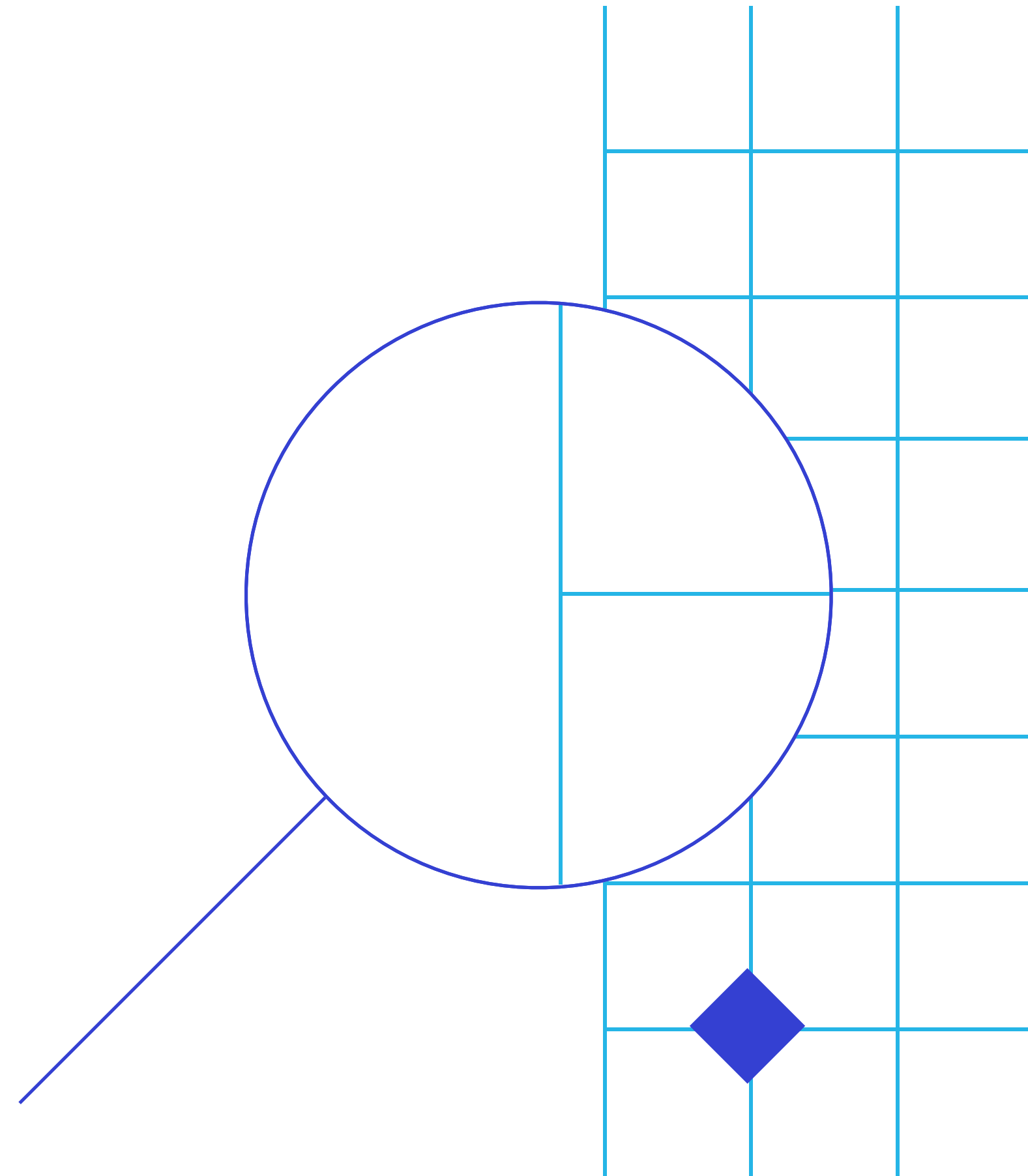


- ◆ **Fight:** This response involves taking aggressive action against the threat. In a cyber crisis, this could manifest as taking immediate, proactive steps to counteract a cyber attack, such as deploying countermeasures or isolating affected systems.
- ◆ **Flight:** Flight involves attempting to evade the threatening situation. Translated into cyber crisis behavior, this might mean deferring decision-making, hesitating to acknowledge the problem, or even ignoring alerts.
- ◆ **Freeze:** The freeze response is characterized by a temporary halt in action, often due to overwhelming stress or uncertainty. During a cyber incident, freezing may occur when individuals are unable to decide on the course of action due to the overload of information or the fear of making the wrong decision.

Psychological preparedness in cyber crisis management

Psychological preparedness plays a pivotal role in an organization's ability to navigate the murky waters of a cyber crisis. Cognitive biases, emotional factors, and behavioral tendencies can significantly impact decision-making processes. For instance, cognitive biases such as the [availability heuristic](#) can skew perception and lead to poor decisions, while emotional factors like fear and anxiety can cloud judgment. Behavioral factors, influenced by personality traits and past experiences, dictate whether individuals will tackle the problem head-on, attempt to avoid it, or freeze in indecision.

The potential devastation of not being adequately prepared is immense. Without psychological readiness, individuals may succumb to unhelpful instinctual responses, compromising the organization's ability to respond effectively. This can lead to increased damage, both financially and reputationally, and can hamper recovery efforts, which is why understanding and training to manage these psychological aspects are as crucial as technological preparedness.





Understand human behavior during a cyber crisis

When faced with a cyber crisis, individuals' immediate responses can vary widely, largely due to the fight, flight, or freeze instincts. However, in the context of a cyber attack, these primal responses manifest in ways unique to the digital environment. Individuals might engage in a "fight" by immediately taking steps to counteract the attack, such as changing passwords or isolating compromised systems. Others may "freeze," overwhelmed by the situation, unable to decide on the next step.

The psychological impact of cyber attacks can be profound, with victims experiencing a wide range of emotions from fear and anxiety to anger and frustration. These emotional responses can cloud judgment, hinder decision-making, and, in some cases, lead to paralysis, where individuals or teams are unable to take decisive action to mitigate the attack's impact.

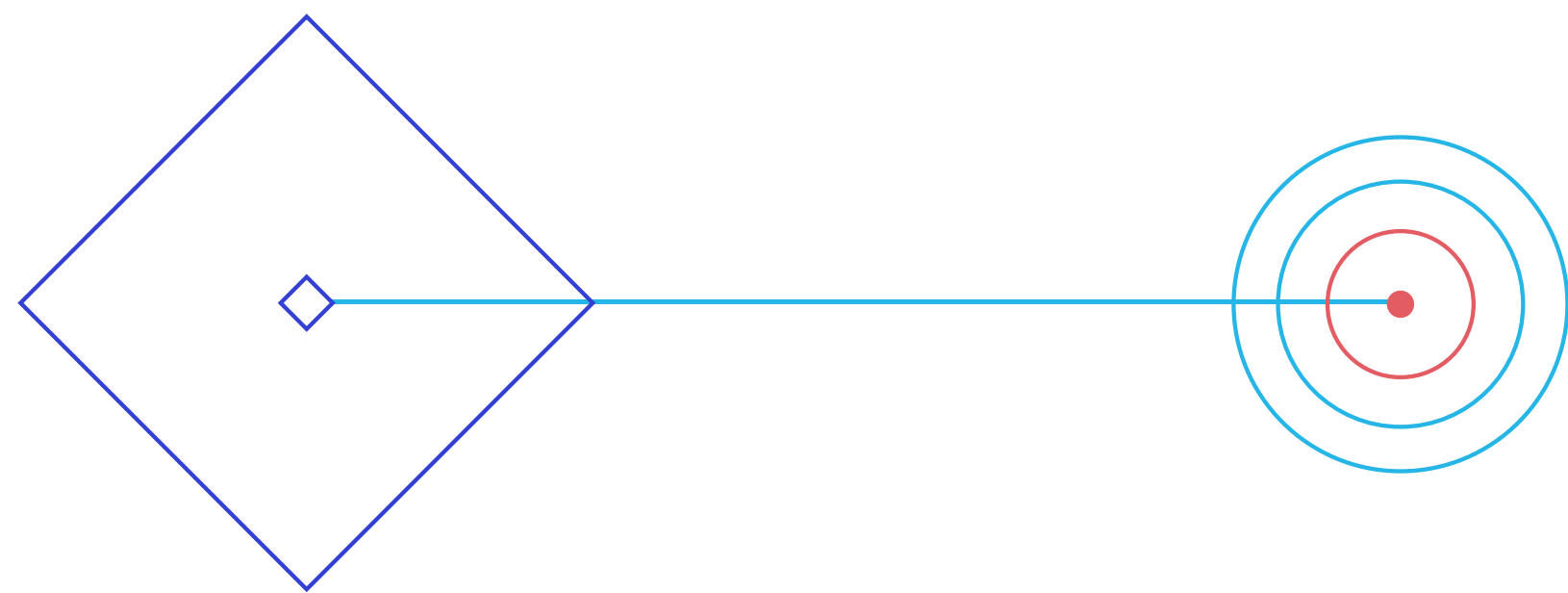
Impact of psychological factors on incident response

The immediate psychological aftermath of a cyber attack is often marked by intense emotional distress. Employees commonly experience panic, fear of damage to the organization, loss of customers' data, and worries of the impact on their careers. This state of panic can lead to paralysis, significantly delaying the response time and exacerbating the attack's consequences.

Preparation and awareness can mitigate these psychological impacts. Understanding the potential emotional responses to a cyber attack and having a plan in place can help employees move through initial panic and take productive steps toward regaining control. This includes knowing the immediate actions to take, such as escalating issues to security teams.

Anticipate and address the freeze response

The first step in addressing the freeze response is acknowledging its possibility. It's essential for leadership to recognize that even the most experienced professionals can succumb to paralysis when faced with unexpected or severe cyber threats. Acknowledging this risk allows organizations to proactively develop strategies to counteract it, ensuring that teams remain functional under pressure.



Identify factors contributing to freeze moments

Several factors can contribute to the freeze response in a team setting, including but not limited to:

- ◆ **Lack of preparedness:** Insufficient training or unclear protocols can leave team members unsure of how to respond effectively to an incident, leading to hesitation and inaction.
- ◆ **Overload of information:** During a cyber crisis, the sheer volume of alerts and data can be overwhelming, making it difficult for team members to prioritize actions.
- ◆ **Fear of making mistakes:** In high-stakes situations, the fear of exacerbating the problem can lead to indecision, especially if the team lacks clear guidance or feels unsupported by leadership.
- ◆ **Communication breakdowns:** Poor communication within the team or across departments can create confusion and uncertainty, further inhibiting decisive action.



3 Strategies to minimize and overcome team paralysis

1. Regular training for all team members

Frequent and comprehensive training sessions are essential to prepare team members for a range of cyber incidents. Scenario-based training, simulations, and drills can help build familiarity with crisis situations, reducing the likelihood of paralysis by ensuring that team members know their roles and the steps to take.

2. Open communication and transparent chain of command

Clear, open lines of communication are crucial during a cyber crisis. Establishing a transparent chain of command and communication protocol ensures that all team members know whom to report to and how information should be shared during an incident.

This clarity can significantly reduce confusion and hesitation. Encouraging an environment where team members feel comfortable voicing concerns, asking questions, and suggesting actions without fear of retribution can also promote more decisive action.

By anticipating the freeze response and implementing targeted strategies to address it, organizations can enhance their resilience against cyber threats. Preparing teams not just technically but also psychologically for the challenges of a cyber crisis is essential for maintaining operational continuity and safeguarding against the potentially devastating effects of cyber incidents.

3. Precise risk management and incident management strategies

Developing detailed risk management and incident response strategies is key to minimizing the freeze response. These strategies should include:

- ◆ **Clear procedures:** Documented, easily accessible procedures for common types of cyber incidents help guide team members through the response process, reducing uncertainty and inaction.
- ◆ **Role clarity:** Ensuring that every team member knows their specific responsibilities during a cyber crisis can prevent overlaps and gaps in the response, fostering a more coordinated and efficient approach.
- ◆ **Regular Updates:** Cyber threats evolve rapidly, so it's important to regularly update risk management and incident response plans to reflect the latest threat landscape and response techniques.
- ◆ **Post-Incident Debriefs:** Analyzing the team's performance after an incident, including moments of hesitation or paralysis, can provide valuable insights for improving future responses.

Build a resilient cybersecurity culture

A resilient cybersecurity culture is a cornerstone of effective cyber crisis management. It encompasses not only the technical aspects of defending against attacks but also the organizational mindset and behaviors that support cyber resilience. This chapter outlines strategies for extending cybersecurity training, empowering non-technical staff, and building a cohesive culture that can withstand and quickly recover from cyber incidents.





Extend training beyond technical teams to all employees

The first line of defense in cybersecurity is often not the technology itself, but the people who use it. Extending cybersecurity training beyond the IT department to include all employees is crucial in building a resilient culture. This can be achieved through these steps:

1. Mandate cybersecurity onboarding

Integrate cybersecurity exercising into the onboarding process for all new hires, regardless of their role, ensuring a baseline understanding of cyber threats and safe practices.

2. Conduct regular training

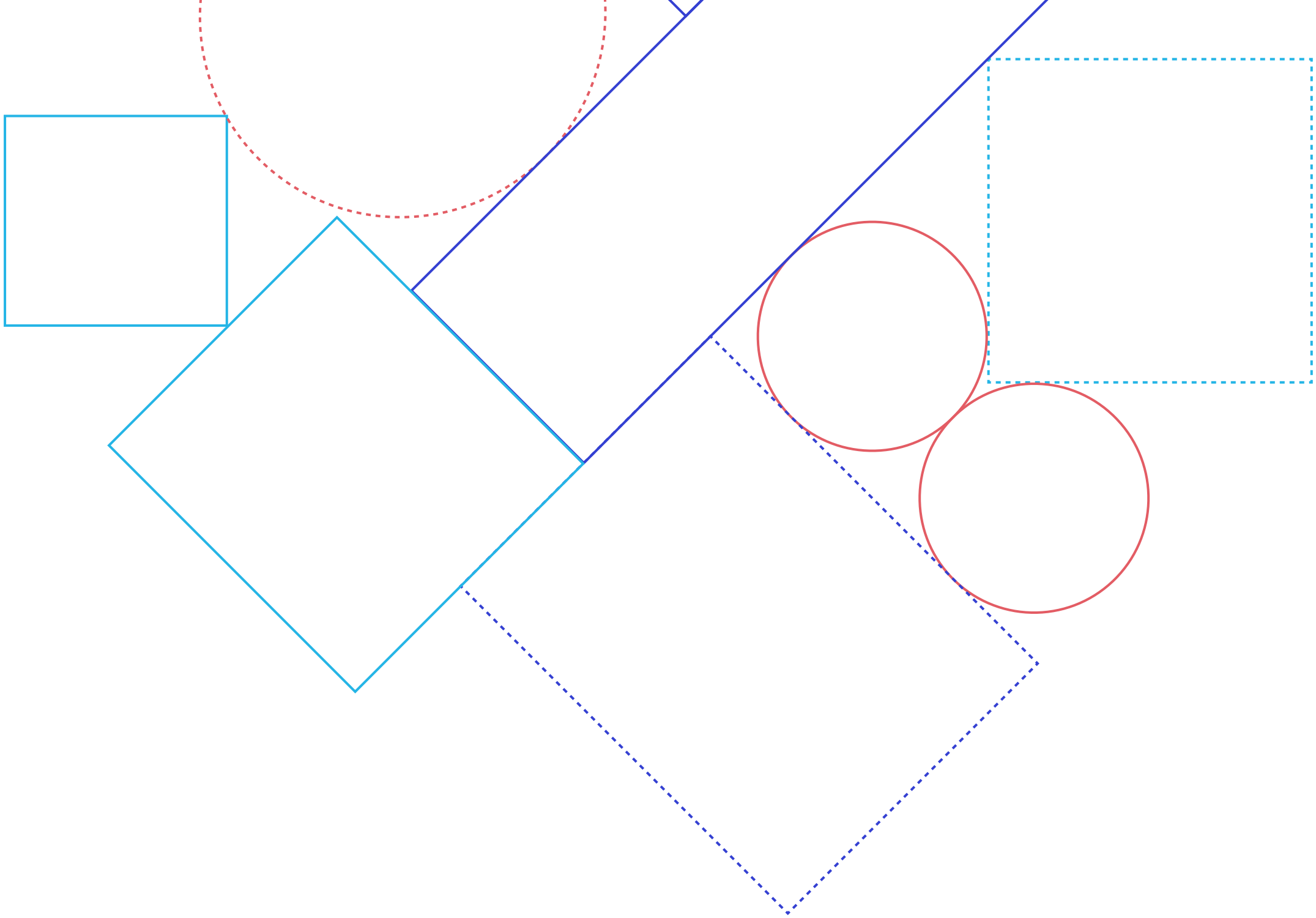
Conduct regular training sessions for all staff to refresh their knowledge on cybersecurity principles and to benchmark individual and team capabilities.

3. Create Customized Learning Paths

Develop role-specific cybersecurity training that addresses the particular risks and responsibilities of different departments or roles within the organization.

4. Create a Cybersecurity Champion Program

Appoint [cybersecurity champions](#) within non-technical departments. These individuals can serve as points of contact for their colleagues' cybersecurity questions and concerns, fostering a culture of awareness and vigilance.





Foster a unified and resilient cybersecurity culture

A unified cybersecurity culture is one where every employee, from the C-suite to the front line, understands their role in maintaining the organization's cyber resilience. Here's how:

1. Promote leadership involvement

Ensure that top executives visibly support and engage in cybersecurity initiatives, setting a tone that emphasizes the importance of cyber resilience across the organization.

2. Foster cross-departmental collaboration

Facilitate regular meetings between technical and non-technical teams to discuss cybersecurity challenges and share best practices, encouraging a collaborative approach to cyber defense.

3. Enact transparent communication

Maintain transparency about the cyber threats the organization faces and the steps being taken to address them, fostering a culture of trust and shared responsibility.

4. Drive continuous improvement

Encourage a culture of continuous learning and improvement, where feedback on the cybersecurity program is actively sought, welcomed, and acted upon. Regularly review and update cybersecurity policies and practices to adapt to new threats and technologies.

5. Conduct incident response drills

Include non-technical teams in incident response drills to ensure that everyone in the organization understands their role during a cyber crisis, reinforcing the idea that cybersecurity is a shared responsibility.



Building psychological readiness to navigate a cyber crisis requires a concerted effort across the entire organization. By extending training to all employees, empowering non-technical staff, and fostering a unified culture, companies can significantly enhance their defenses against cyber threats and their ability to recover from incidents. In today's complicated threat environment, it is more important than ever for organizations to remain vigilant, adaptable, and committed to strengthening their cybersecurity posture.

This entails not only investing in the right technologies, but also fostering a culture of cybersecurity awareness and preparedness across the entire organization. By doing so, companies can not only navigate the current economic and cyber threats landscape but also emerge stronger and more resilient.

To learn more about how Immersive Labs help the world's largest organizations prepare their people for tomorrow's threats, check out the [Assess, Build, and Prove Cyber Workforce Resilience eBook](#).

Continuously Assess, Build, and Prove Your Cyber Resilience

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